



Travel sector is growing rapidly. It works as a catalyst for the local economy of any country. This sector involves a high rate of capital, a payback and a profitability of the investment. As travel industry is growing by leaps and bounds, no wonder competition in this sector is extremely high. Every travel organization wants to offer more and better services with lesser costs to business. Customer service of the highest level, accurate information about the customers and all the provided services is a must for organizations who want to be successful.

To meet these challenges and still prosper, a modern travel company needs a standard business solution. ERP enables travel organizations to give exceptional customer service, maintain internal coordination, keep updates about daily work and provide structured information in real time.

Microsoft Dynamics ERP for travel sector allows you to have full control over your business and administer the processes effectively. Dynamics ERP helps you manage every function of your business, cut operational costs down and increase company's efficiency. Automate all your manual processes and experience a hassle-free communication from employees as well as customers. Being customized to the needs of travel sector, it allows to save labor hours of the company as well as its money.

AN OPTIMAL SOLUTION FOR:

Dynamics ERP is designed for the optimum productivity of travel sector. Business processes of travel companies – from booking to after sales service, Dynamics ERP optimizes all the functions of a travel company. It is optimum for various functions like:

- Tour Creation and Configuration
- Tour Booking
- Hotel reservation
- Transport Booking
- Customer inquiry
- Custom Tour Itinerary Management

Intech's ERP solution for Travel Sector

Based on Microsoft Dynamics platform, Intech developed an industry-specific solution for travel sector. Our solution addresses the issues faced by travel businesses by providing them with an integrated suite of applications for front office, mid-office and back office business processes.

- Easy access to real-time information to identify new sales opportunities
- Integral CRM enables stronger sales and support to enhance customer satisfaction
- Remain in control with powerful proactive business alerts and automated processes
- Maintain complete customer data including passenger names, contact information, bank account details, travel preferences etc.
- Manage customers & suppliers by adding tags/categories and extract reports
- View receivable/payable amounts, entire transaction history of a customer/supplier on a single screen
- Define credit limits, payment terms, service wise markups & discounts at the lowest levels

The Microsoft Dynamics Advantage

Customer is the king. Today, they expect more for less and to fulfill this desire, you should make your business processes as efficient as possible so that you too don't incur any losses. Microsoft Dynamics ERP is a full-fledge business solution that has following advantages over other software:

- ✓ A standard yet customizable solution to fit to your company's specific needs
- ✓ Enabling back office to handle more volume with less staff thus reducing admin cost
- ✓ Any time any device access to get business status and insights on-the-go
- ✓ Manage multiple languages, currencies & country reporting requirements
- ✓ Increase efficiency, reduce costs & minimize errors by automating previously manual processes
- ✓ Shorter billing cycles by integrating field tickets with invoicing
- ✓ Manage growth and expansion more effectively
- ✓ Economical solution with lesser implementation time and cost

