

What Is Microsoft Dynamics 365?

Microsoft Dynamics 365

End-to-end intelligent business applications in the cloud

Start with what
you need



Start with the right fit
for your business &
grow at your own
pace in the cloud

Productivity where
you need it



Empower employees
with productivity
tools surfaced in
context of processes

Intelligence
built-in



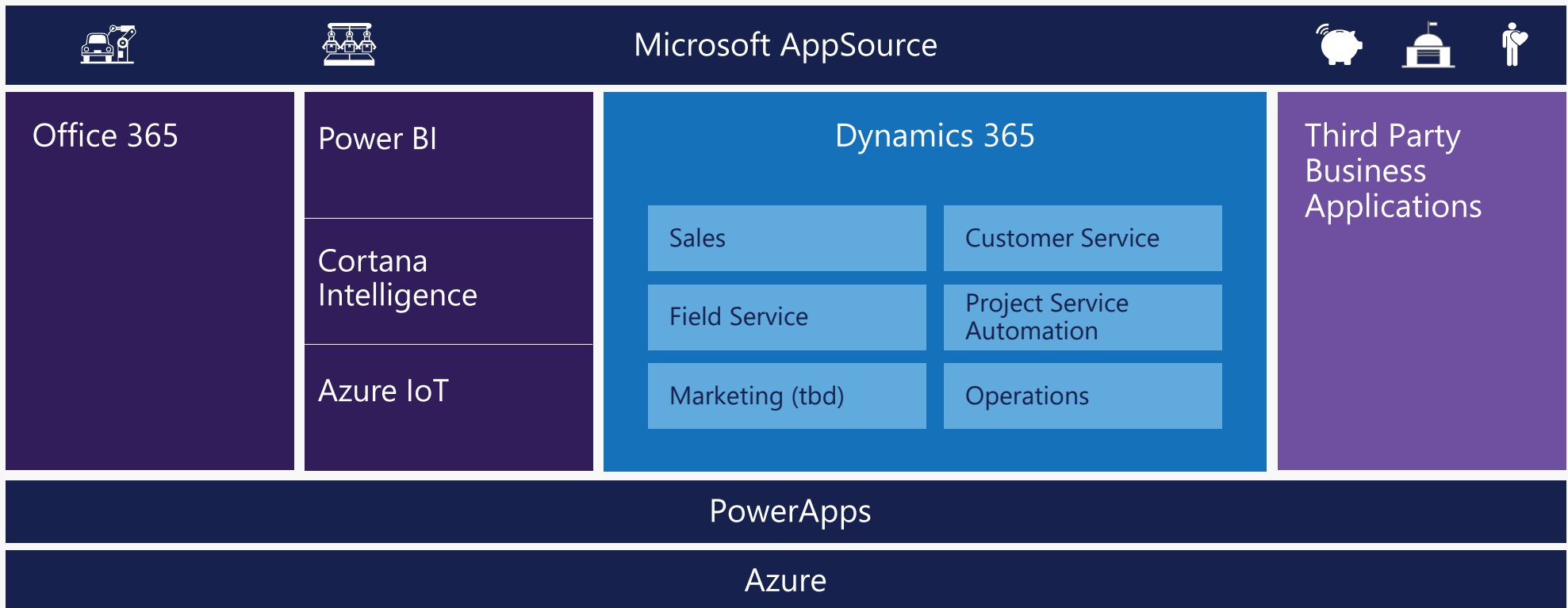
Guide employees to
optimal outcomes with
intelligence embedded
in processes

Ready for
growth



Stay nimble & adapt in
real-time with flexible,
extensible applications
& platform

Delivering An Intelligent Business Cloud



Two Dynamics 365 Editions

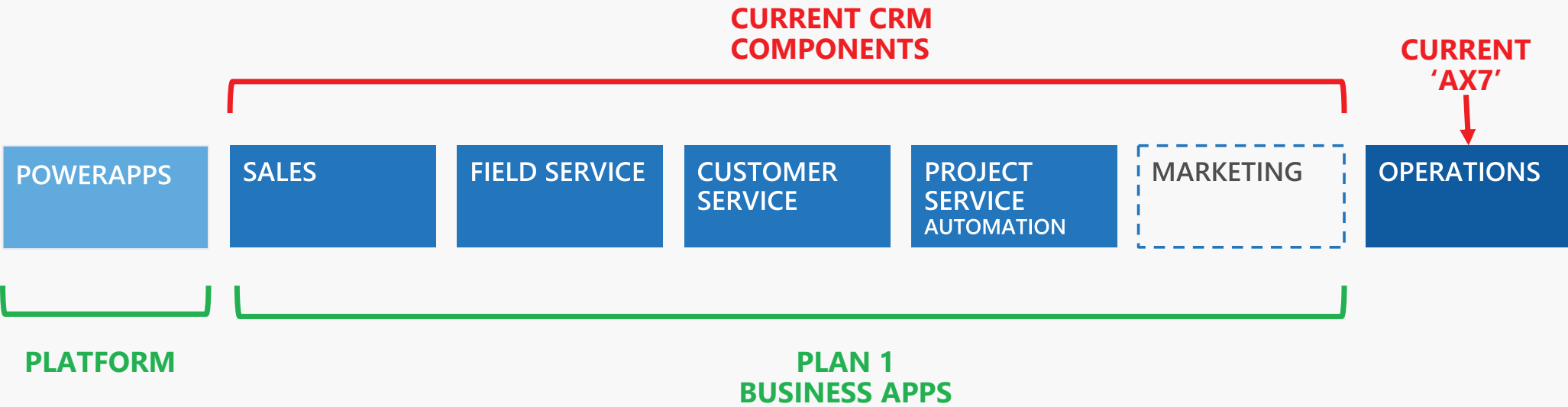
Business edition

- Optimized for 10-250 Employees
- Financials (“Project Madeira”)
- Sales (future) and Marketing (future)
- Cloud Only
- 300 seat maximum

Enterprise edition

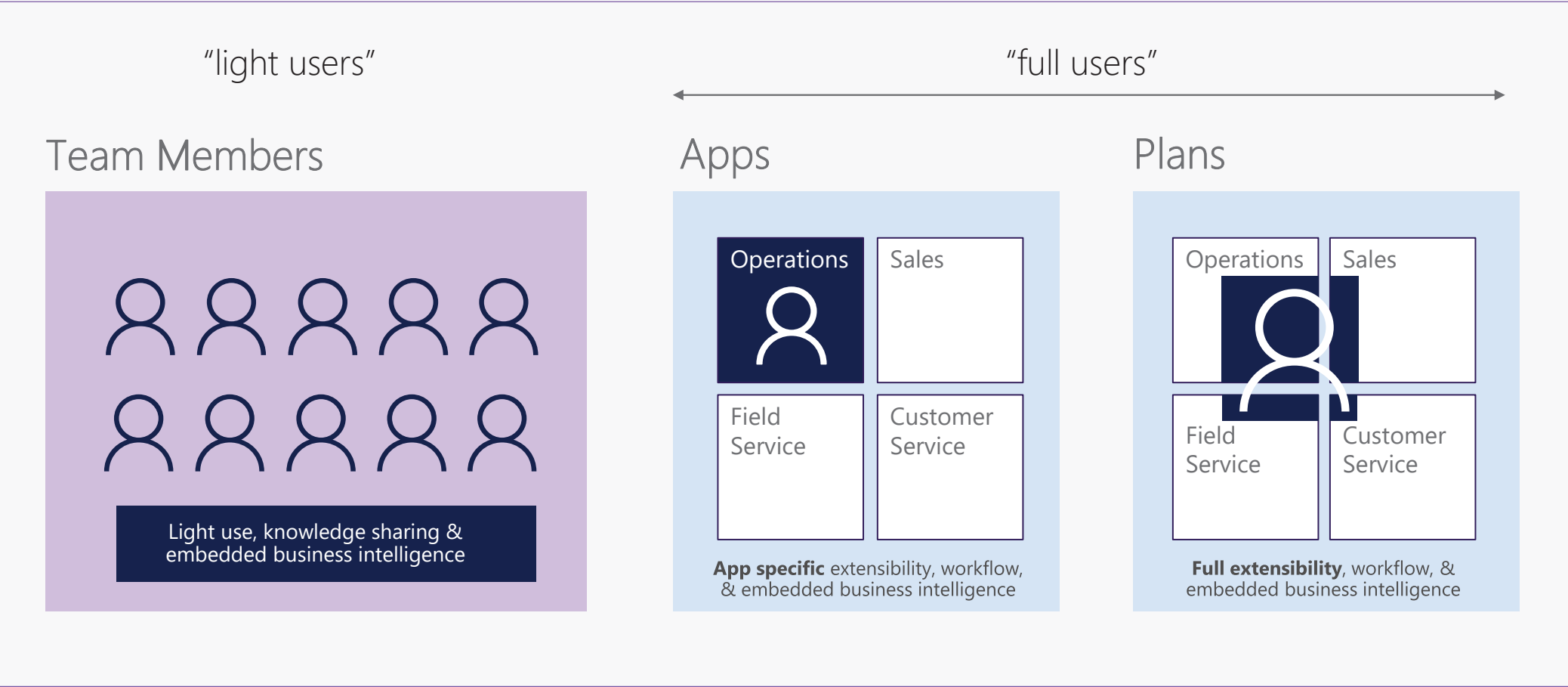
- Optimized for 250+ Employees
- Comprises CRMOL and AX
- Online / On premises dual use rights
- 20 user minimum on AX related SKUs

Offer Name Changes

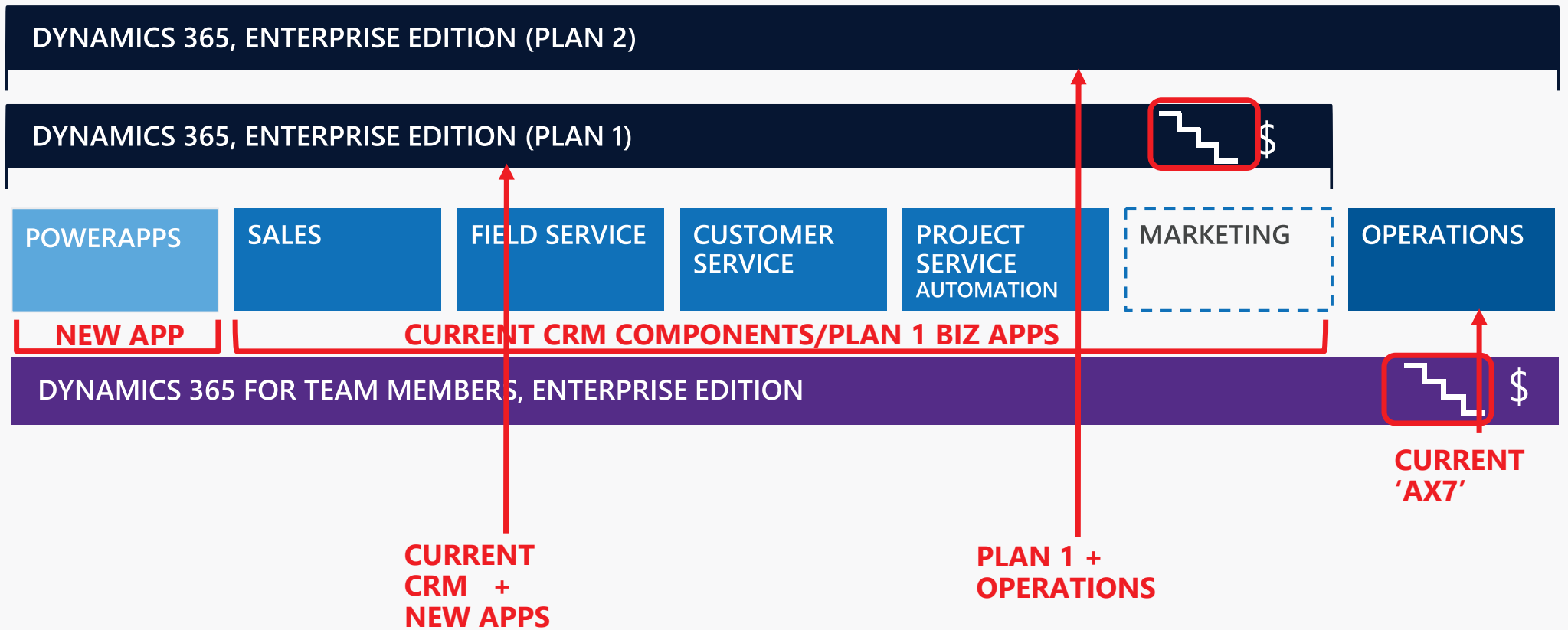


Microsoft Dynamics 365

Liberating customers from traditional Business Apps Licensing



Enterprise Packaging



Introducing Team Members

Engage your entire organization with customer and business insights



Share knowledge across your organization



Provide all people with valuable insights



Execute basic customer and business processes

Using any Dynamics 365 application!

Use stand-alone or in combination with Apps and Plans

Dynamics 365 for Team Members Benefits



- **SIMPLE & INCLUSIVE:** One SKU covers ALL light use, and knowledge sharing use rights
- **SHARE INSIGHTS:** Common collaboration tools, business intelligence, and limited PowerApps
- **LOWER TCO:** Lower per seat price at higher user counts
- **INCLUDED IN ALL APPLICATIONS & PLANS**

Team Members Benefits In Apps & Plans

PLANS

Enterprise edition, (Plan 1)
Enterprise edition, (Plan 2)

APPS

Sales
Customer Service
Field Service
Project Service Automation
Operations
Marketing (TBD)
PowerApps

TEAM MEMBERS

